

# myEnterprise Program

Version 1.3  
Effective October 2010

Powered by:



Welcome to myEnterprise Program of VMobile Technologies Inc. (VMobile)!

*myEnterprise Program is the entire leveraged opportunity platform comprised of various business divisions of VMobile. It uniquely combines consumer patronage rewards and Network Marketing scheme. It gratifies your sales activities, use of products and efforts to introduce and promote VMobile business opportunity to other people. In addition to variety of perks and advantages that are available, you can derive substantial financial incentives and rewards when you support your network of Independent Technopreneurs (IT) build their respective groups.*

*myEnterprise boasts of highly innovative tiered-sales compensation features that are unique and revolutionary in the industry.*

**Key Features of myEnterprise Program:**

**Patronage Incentives for Sustainable Income.** *This program innovation offers the best leveraged incentive by providing you residual earnings from sales performances and product consumption of your sales organization.*

**Real-time Online Compensation Information.** *What better motivation can you get from a program that translates your serious efforts into instant gratification? Watch the dynamic progress of your sales organization in real-time. This tech-savvy feature is the pioneer in information-on-demand for home-based business.*

**Information at your Fingertips.** *Information drives every organization and serves as the foundation of growth and development. Through our websites ([www.myEnterprise.ph](http://www.myEnterprise.ph), [www.mylx.biz](http://www.mylx.biz), and [www.myturf.ph](http://www.myturf.ph)) and wireless technology services such as the SMS (Short Messaging Service) or 'text', we keep you abreast of the expansion of your business as it happens.*

**On-Demand Rewards Conversion, Redemption and Encashment.** *We take pride in introducing another compensation innovation that transcends traditional practice and measure of excellence. Now you can convert your incentives to electronic credits anytime and anywhere you are. Such credits may be used for instant redemption of LoadXtreme® products. This feature gives you sheer control of your business.*

**Leadership Recognition.** *Your selfless attitude, uncompromising belief and exemplary leadership will be given special recognition that goes beyond your expectation. Become a compassionate team leader and we will make your path a passion for others to follow.*

# myEnterprise Program

## Sales Compensation Features

	<b>MNEMONIC CODE</b>	<b>BASIS OF EARNINGS</b>
• Direct Sales Incentive	DSI	Fixed Amount
• Subscription Sales Override	SSO	Fixed Amount
• Patronage Reward	PR	Fixed Amount
• Infinity Volume Reward	IVR	Fixed Amount
• Team Sales Bonus	TSB	Gold Sales Points
• Product Sales Override	PSO	Silver Sales Points
• Business Expansion Bonus	BEB	Silver Sales Points
• Leadership Development Bonus	LDB	Silver Sales Points
• Global Profit Sharing	GPS	Silver Sales Points
• Car/House Incentive Program	CHIP	Silver Sales Points

## myEnterprise: Introduction

myEnterprise (the “Program”) is an optional leveraged business opportunity program open to all registered subscribers of LoadXtreme®. Any subscriber is commonly referred to as Independent Technopreneur (IT) or TechnoUser. myEnterprise compensation plan provides financial rewards and incentives based on the product purchases and retail transactions of ITs and their respective network of TechnoUsers and other ITs. Understanding the policies that govern myEnterprise will substantially help you succeed in this program. Please take time to read the following information. Discussing the information contained in this manual with your fellow Independent Technopreneur will also greatly aid you to master your way to financial success through myEnterprise.

myEnterprise is designed to help you succeed. The features of myEnterprise may change from time-to-time depending on the relevance and effectiveness of the features. VMobile reserves the right to change the entire design and features of myEnterprise without prior notice to its subscribers. The company further declares that, except for the basic subscription services offered under LoadXtreme®, VMobile solely owns all the rights pertinent to myEnterprise, including, but not limited to, the incentives and rewards earned by each participant of the Program.

### ***Understanding Sales Points (SP)***

Your product purchases under myEnterprise or from any ally merchants are tracked and recorded by means of Sales Points (SP). Products, product packs and subscription to LoadXtreme® have equivalent SP. The accumulation and/or real-time posting of SP values are the basis of computation for all the incentives offered under myEnterprise. The company reserves the right to change or modify the SP equivalence of any and all products at any given time.

When you qualify to earn the different incentives, the incentive or reward computations are posted under your myEnterprise account. You may check the transaction and calculation details by logging into your account thru the myEnterprise websites ([www.mylx.biz](http://www.mylx.biz), or [www.myturf.ph](http://www.myturf.ph)). The information is also accessible via SMS for mobile convenience. Please check the latest guide or information on the appropriate SMS Keywords for administering your myEnterprise account using mobile phones and other similar devices.

There are two (2) types of product SP that myEnterprise tracks and processes. LoadXtreme® subscription packages, product packs, and other myEnterprise division products and/or services may have any or both the SP type values:

- **Gold Sales Point (GSP).** Gold Sales Point is a product point value used solely for the computation of Team Sales Bonus (TSB).
- **Silver Sales Point (SSP).** Silver Sales Point is a product point value for the computation of other myEnterprise incentive features other than Team Sales Bonus or TSB.

The amount of your personal and group SP (Gold or Silver) is likewise used in determining your rank qualification and full eligibility to the different incentive features of myEnterprise. Note however that other incentive features are computed based on the Wholesale Price or Subscriber Price.

The table below summarizes how myEnterprise Compensation System processes the different incentive features relative to time and SP types:

myEnterprise Compensation Features	Gold	Silver	Processing and Computation
Team Sales Bonus (TSB)*	✓	-	Real-time Flow, End-of-Day Computation and Crediting
Product Sales Override (PSO)**	-	✓	Real-time Computation and Credit
Business Expansion Bonus (BEB)*	-	✓	Real-time Computation and Credit
Differential Business Expansion Bonus (DBEB)*	-	✓	Real-time Computation and Credit
Leadership Development Bonus (LDB)*	-	✓	Real-time Computation and Credit
Global Profit Sharing (GPS)*	-	✓	Semi-annual Computation and Awarding
Car/House Incentive Program (CHIP)*	-	✓	Computed and Paid Upon Qualification
Direct Sales Incentive (DSI)**	-	-	Real-time Computation and Credit
Subscription Sales Override (SSO)**	-	-	Real-time Computation and Credit
Patronage Reward (PR)**	-	-	Real-time Computation and Credit
Infinity Volume Reward (IVR)***	-	-	Real-time Computation and Credit

\* Only Technopreneurs are allowed to earn these incentives. TechnoUsers cannot participate under myLX.

\*\* TechnoUsers are only allowed to earn these incentives.

\*\* TechnoUsers may also earn this incentive subject to purchase of required products or product packages. The maximum Infinity Volume Reward rate is given only to qualified Supreme Ambassador.

### **End-of-Day (EOD)**

This pertains to the end of a 24-hour period where sales and redemption transactions are tracked and recorded by the myEnterprise Compensation System. The time base used is GMT+8.

### **Enterprise Account (EA)**

Your myEnterprise Account (Account or EA) is your unique identification number. It is the same with your LoadXtreme® account number. It serves as identifier for all your purchases and redemption transactions. The transaction information recorded under your account is processed in real-time for instant and EOD computation of incentives.

Your Account is likewise used by myLX and myTURF to form the genealogical structure of the sales network necessary for determining distribution of different myLX incentives to you and other qualified IT in the network. The structures are formed using the following distinct information supplied by Technopreneurs and TechnoUsers:

- **Sponsor Account (or Sponsor ID).** This refers to myEnterprise Account of the person who directly or personally introduced another IT or TechnoUser into the Program.
- **Placement Account (or Placement ID).** This refers to an account that a 'sponsoring' IT specifies, or to a system-defined account number where another account is being registered or specifically 'placed' under, relative to the network structure position of the sponsoring account.

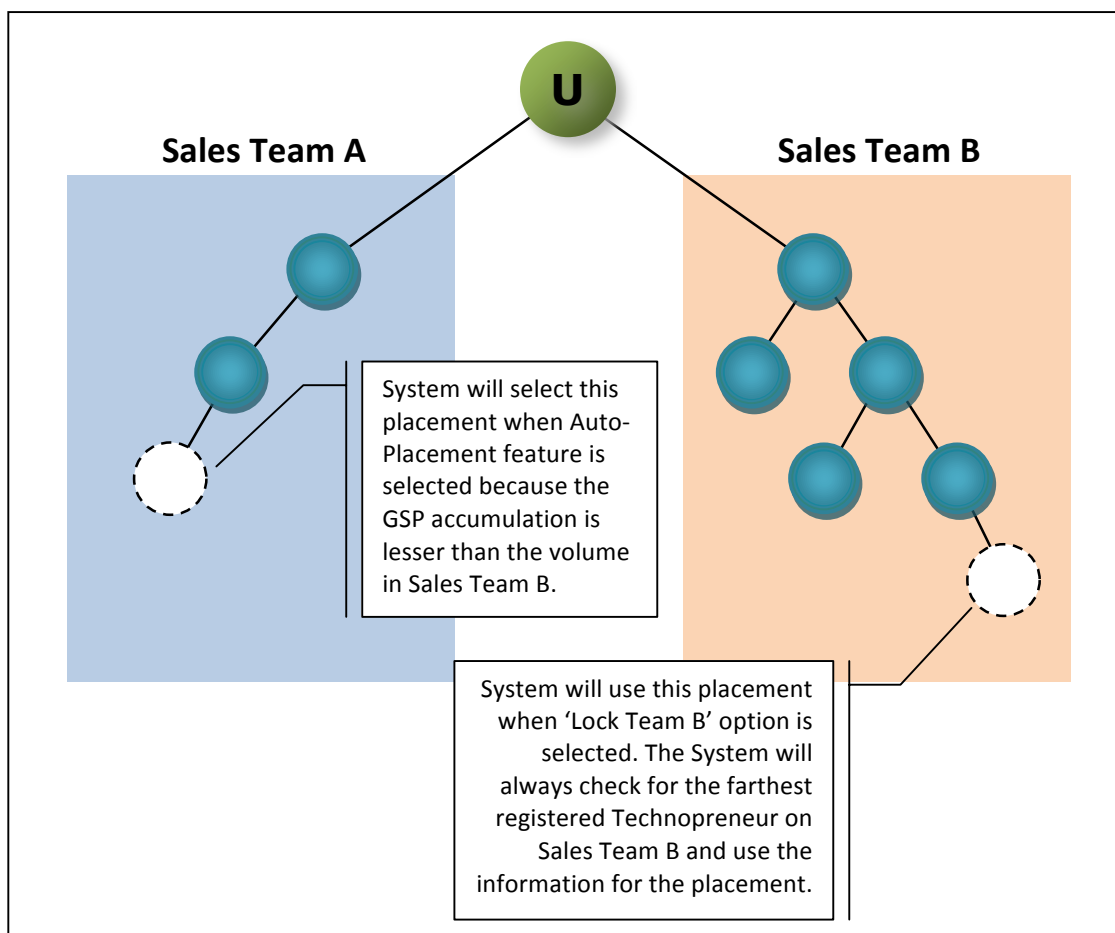
An account may be registered with the same Sponsor Account and Placement Account information or with different information subject to the preferences of the sponsoring IT or the Auto-placement configuration of the Sponsoring Technopreneur.

***Auto-Placement and Lock STA/STB feature of myLX***

Depending on the network growth and development of your sales groups, you may enable the Auto-Placement or Lock STA/STB features of myLX when sponsoring Technopreneur registrations to ensure control, balance and maximized earnings.

When you enable Auto-Placement feature, the System will automatically determine which Sales Team (A or B) is best for network placement of the current registration by identifying the Sales Team with lesser Gold Sales Points accumulation. The system will then select the last (or farthest) myLX account that belongs to the Sales Team with the least volume accumulation and place the account being registered under that Sales Team and account selection by using the account number of the selected record as the Placement Account.

On the other hand, you can have substantial control of the network placement behavior by using the Lock STA/STB option. When enabled, myLX will always place sponsored account registration on the farthest Sales Team selection, i.e. the last account in Sales Team B if the Lock option is set to 'Lock STB'. See illustration on the next page.



### ***Product Pack Sales Code (PPSC)***

Products you buy under the different divisions of myEnterprise, including the LoadXtreme® Technopreneur Enterprise Packs and myWellness Packages have sales code called Product Pack Sales Code or PPSC. PPSC is a 16-digit number that uniquely identifies a product or product package.

Products and product packs also have equivalent Sales Points (Gold and/or Silver) where you earn incentives upon registration. PPSC must be registered via web or SMS to activate your Encashment Facility or even to qualify in earning the incentives offered under myEnterprise. Please refer to the published Technical Guide for further information about SMS commands and gateway.

### **Direct Sales Incentive (DSI)**

Whenever you sell subscription packages or product packages to any prospect, you are entitled to earn Direct Sales Incentive (DSI). Upon successful registration of the PPSC assigned to each product or product package you sell, myEnterprise instantly credits the corresponding DSI to your Account. Please refer to the latest product price list for the equivalent DSI of products offered under the myLX program.

Below is a table of DSI for subscription packages offered under the myEnterprise Program:

Subscription Packages	Cost of Subscription	Direct Sales Incentive
myWellness Business Pack	PhP 3,988.00	PhP 500.00
LoadXtreme Technopreneur Enterprise Pack - Gold	3,988.00	500.00
LoadXtreme Technopreneur Enterprise Pack - Platinum	8,888.00	1,000.00

## Team Sales Bonus (TSB)

As you grow and develop active sales groups, your myEnterprise income also grows. Team Sales Bonus (TSB) allows you to earn commissions from the sales of products and subscription packages by forming two (2) Sales Teams: Sales Team A (STA), and Sales Team B (STB). The total Gold Sales Points volume produced under these Sales Teams determine your qualification to earn Sales Score (SS) and the corresponding TSB.

### **Sales Score (Score)**

Each time a product or package is purchased within your Sales Teams and the corresponding sales code, voucher or coupon is registered thru the myEnterprise System, the value of GSP assigned to the product is credited to your myEnterprise account and simultaneously to its ancestry accounts.

GSP is accumulated and credited to either STA or STB accumulator of your myEnterprise Account depending on which Sales Team the product purchases were registered. When GSP accumulates to **Four Hundred (400) points** on **both** Sales Teams, you will earn one (1) Sales Score or plainly referred to as 'Score'. At End-of-Day (EOD) processing, your TSB is computed based on the total Scores earned in a calendar day. A Score has a maximum equivalent value of Five Hundred Pesos (PhP500.00) and may vary depending on the determined Pro-rated Score Value (PSV) per day.

### **Pro-rated Sales Score Value**

Sales of products, product packs, use of electronic vouchers and coupons, contribute to the myEnterprise Bonus Pool at EOD. myEnterprise determines the pro-rated value of a Score in three (3) simple steps:

1. myEnterprise system determines the Bonus Pool size in a day by combining the outstanding balance of the Bonus Fund from previous day (ending/beginning balance) and the equivalent amount of the total transactions in a day.
2. myEnterprise determines the total number of Scores earned in a day by qualified Technopreneurs.
3. Pro-rata value is established by dividing the Bonus Pool with the total number of Scores earned by qualified ITs. Depending on the sales volume-score ratio, the Score value may vary daily but the myEnterprise shall pay TSB not more than PhP500.00 per Score.

**Maximum TSB Earnings**

Using the pro-rated value of the Score, myEnterprise then multiplies the value to the total number of Scores you have earned in a day to determine your TSB. The maximum amount of TSB you may earn in a day is Thirty Thousand Pesos (PhP30,000) regardless of the number of Scores you qualify to earn. The monthly TSB cumulative earnings allowable per month is Nine Hundred Thousand Pesos (PhP900,000). When you reach the monthly limit, myEnterprise will no longer compute the TSB of your account regardless of the number of Scores you may still qualify to earn until the end of the current calendar month. When your income reaches the maximum in a given month, you are entitled to receive a gift package equivalent to One Hundred Thousand Pesos (P100,000). This gift package is non-convertible to cash.

**Sales Team GSP Balance Forwarding**

At EOD computation, the remaining GSP balance of the Sales Team with the highest volume accumulation shall be forwarded as beginning balance for the next calendar day. This system behavior is commonly referred to as Strong Leg Volume Retention.

**Subscription Sales Override (SSO)**

Subscription Sales Override or SSO is an incentive given to both Technopreneurs and TechnoUsers based on the sales of TechnoUser subscriptions. The amount of SSO is fixed and paid from up to 8th generation of sales. Platinum Technopreneurs earn higher SSO and beyond the 8th generation of sales as shown on the following table:

SALES GENERATION/LEVEL	SUBSCRIPTION SALES OVERRIDE (TECHNOUSER)	SSO (PLATINUM TECHNOPRENEUR)
1	P50	P150
2	P20	P40
3	P20	P40
4	P20	P40
5	P20	P40
6	P20	P40
7	P20	P40
8	P20	P40
INFINITY	NONE	P20

Platinum Technopreneurs and TechnoUsers may sell LoadXtreme® subscriptions to other people to become a TechnoUser. Platinum Technopreneurs are allowed to sell TechnoUser subscriptions without limit. TechnoUsers are allowed to sell TechnoUser subscriptions up to a maximum of ten (10) subscriptions.

## Patronage Reward (PR)

This earning feature is open to both TechnoUsers and Technopreneurs. It is computed based on the purchases of specific myTURF products at Established Retail Price (ERP). The table below shows the rate of incentive that a Technopreneur or TechnoUser may earn as PR up to the 10th generation of sales:

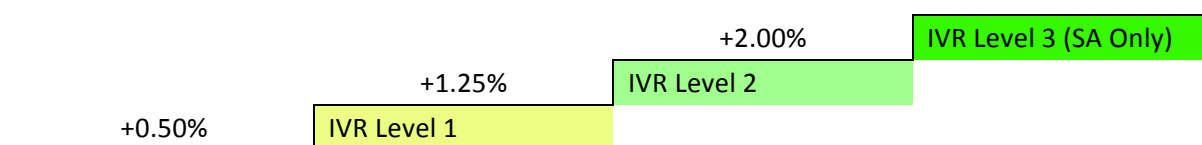
LEVEL	PERCENT OF myTURF ERP
1st	1%
2nd	1%
3rd	1%
4th	1%
5th	1%
6th	1%
7th	1%
8th	1%
9th	1%
10th	1%

### Qualifying Period (QP)

When you purchase myTURF products, you will be qualified to earn Patronage for a period of time. The length of time you are qualified to earn is referred to as Qualifying Period or QP. Your QP depends on the product you purchase and it starts the next calendar day from the date of your transaction. When you purchase more myTURF products while you are still in your Qualifying Period, the QP equivalence of your recent purchase or sale shall supersede the previous QP. In other words, your current QP shall be based on the QP values of your latest product purchase.

## Infinity Volume Reward (IVR)

This incentive feature entitles both TechnoUsers and Technopreneurs to earn additional rewards on top of Patronage Rewards. However, only Technopreneurs with Supreme Ambassador sales rank shall earn the highest IVR as shown on the illustration below:



To qualify and earn IVR, a Technopreneur or TechnoUser must purchase any of the Infinity Product Packages offered under myEnterprise. When you qualify to earn IVR, you shall earn incentive corresponding your IVR Level on all myTURF product purchases from the first generation of sales up to the next IVR qualifier of same or higher IVR Level. This means that you may earn additional incentives beyond the 10th generation of sales or possibly up to the last or farthest Technopreneur or TechnoUser under your network. When your downline Technopreneur or TechnoUser attains IVR level lower than your IVR level (e.g. your downline is IVR Level 1 while you are IVR Level 2), you shall earn the difference between your IVR and that of your downline.

Aside from earning Patronage Reward, Technopreneurs may qualify to earn Guaranteed Retail Override (GRO) from LoadXtreme® when purchasing a minimum of P500 worth of myTURF products. Please see the company’s website and other printed materials for details about myTURF products.

**myTURF and IVR Products**

The following table of myTURF products and myWellness packages indicates the qualifying period for earning PR and IVR:

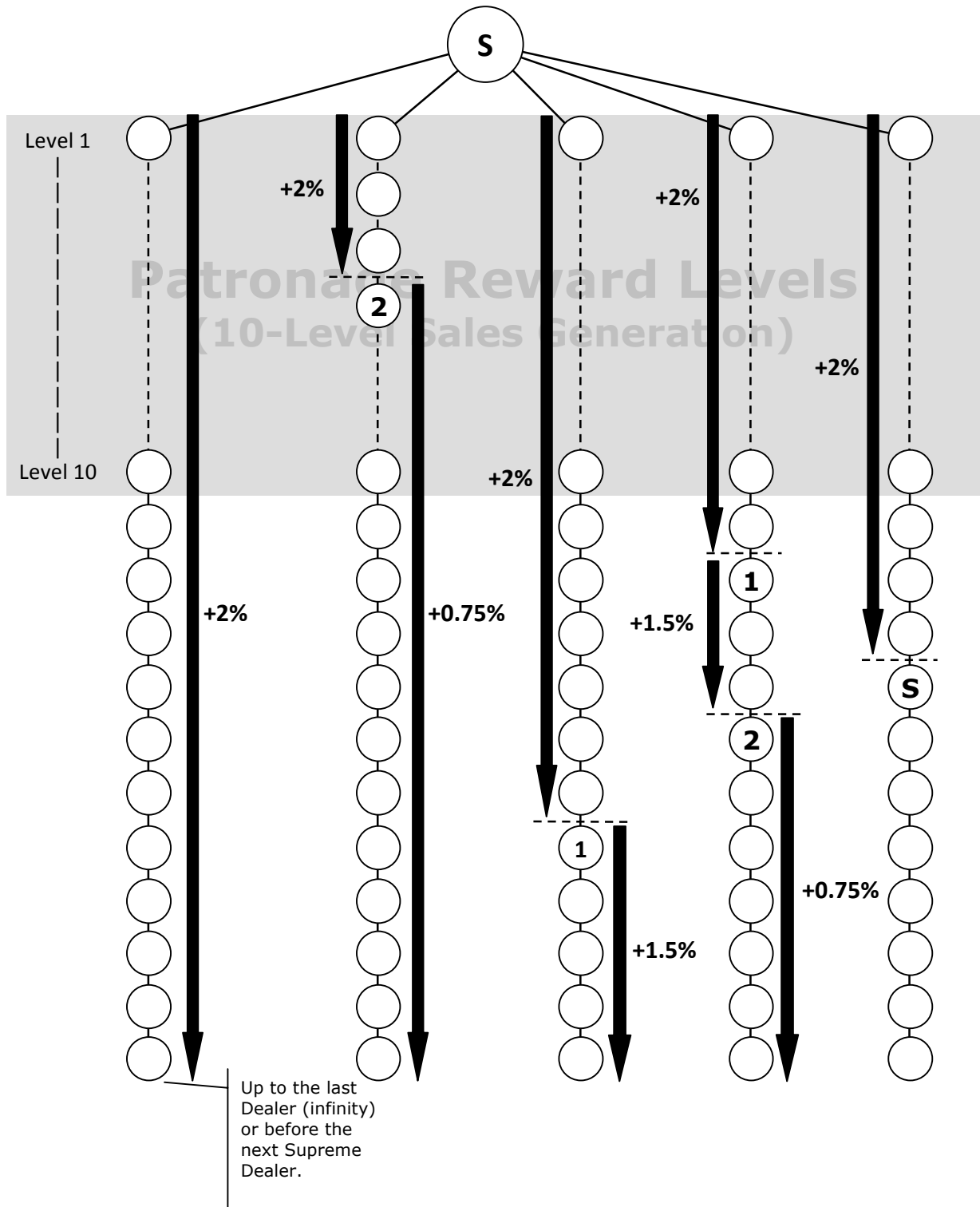
PRODUCT PACK	PRICE	QP	IVR	INFINITY QP	SSP/GSP EQUIVALENCE**
OTA Products 100	P100	7 Days	0	N/A	0/0
OTA Products 300	P300	28 Days	0	N/A	0/0
OTA Products 500	P500	45 Days	0	N/A	0/0
Ceefadin SA (1 box)	P500	50 Days	0	N/A	4/85
Infinity Silver Pack	P2,200	48 Days	+0.50%	30 Days	300/10
Infinity Gold Pack	P5,200	65 Days	+1.25%	30 Days	650/40
Advantage Pack*	P20,000	180 Days	+2.00%	90 Days	500/400

\* You must be a Technopreneur with the rank of Supreme Ambassador to purchase the Advantage Pack and earn the maximum Infinity Volume Reward of 2%. You may only qualify as Supreme Ambassador by purchasing myWellness products and actively participate under the myWellness business division.

\*\* Technopreneurs are qualified to earn from the Silver and Gold Sales Points (SSP/GSP) volume. TechnoUsers may only earn on the SSP value of the products.

For details about myTURF products, please see the latest published product price list of the company.

The following illustration shows the earning of a Supreme Ambassador who qualifies for IVR Level 3. Please note that a Supreme Ambassador will no longer earn IVR from downline Supreme Group:



## Product Sales Override (PSO)

Both TechnoUsers and Technopreneurs may qualify for this incentive. It is computed based on the Silver Sales Points (SSP) of products purchases within the Guaranteed Sales Reward Levels (GSRL) of your sales structure or organization.

GSRL refers to the 8-level genealogical structure of your sales organization relative to your position in the entire sales network of Technopreneurs. The network structure is formed using the Sponsor ID information of the registered accounts of Technopreneurs and TechnoUsers.

PSO guarantees your fixed earnings from the sales performances of your downline Technopreneurs and TechnoUsers regardless of their sales rank or title achievement in the program as discussed later. This means that even if Technopreneurs under your sales organization achieve higher sales rank or title than your current rank achievement, you are ensured to receive earnings from their sales performances and personal purchase or redemption transactions.

Each time a transaction of your downline Technopreneur is posted, the system calculates the PSO from the SSP equivalence of the product purchased or redeemed.

Below is the rate for PSO earning based on SSP volume within your GSRL:

LEVEL	PERCENT OF PRODUCT SSP
1st	7%
2nd	7%
3rd	7%
4th	7%
5th	7%
6th	7%
7th	7%
8th	7%

### ***Full Eligibility Requirement for Technopreneurs under the myEnterprise Compensation Program***

Technopreneurs are automatically qualified to earn on all SSP-based incentives (see page 3) under myEnterprise Program within thirty (30) days from the activation date of myEnterprise account. Subsequently, you are required to continuously and regularly purchase or redeem myEnterprise products to keep your qualification and full eligibility to earn under myEnterprise.

Every purchase of myTURF and myWellness products extends the period of your qualification to earn incentives that are based on the SSP equivalence of all sales transactions under your network. This period is known as Full Eligibility Period (FEP). Depending on the FEP values for each product, your purchase of particular products extends your FEP and pushes the Full Eligibility Expiry Date (FEED) which is actually the date following the end of your FEP. Unlike the Qualifying Period or QP, which is always determined from the last purchase or sales transaction, FEP is extended cumulatively by product

purchases. Therefore, it is possible to earn your full eligibility in the program for the entire calendar year even at a very short period of time by accumulating the required sales volume. Your FEP may only be extended up to the immediate anniversary date of your myEnterprise account activation. When you reach full eligibility up to your anniversary date, your other purchases will no longer extend your FEP beyond your anniversary date. You may start accumulating sales and purchases for your full eligibility only after your account's anniversary date.

### ***Inactivity or Non-compliance***

When your FEP expires due to inactivity or non-compliance to the requirement, you will not fully earn the SSP-based incentives of the program except for the DSI and TSB. However, such earnings will also be restricted from encashment or transfer. You may however be able to *convert* your earnings to LoadXtreme® loadwallet credits. Your full qualification to earn *all* the incentives will only be reinstated and become available for encashment or transfer when you purchase or redeem products. You are therefore encouraged to regularly redeem or purchase products to ensure qualification and full eligibility in myEnterprise program.

### ***Built-in Dynamic Compression***

To ensure that you earn incentives on all levels of your GSRL, myEnterprise has employed Dynamic Compression. Through this feature, non-performing or unqualified Technopreneurs and TechnoUsers within your GSRL will not hinder you from earning incentives on performing Technopreneurs below the unqualified Technopreneurs and TechnoUsers. Dynamic Compression works by 'virtually' and temporarily removing all unqualified Technopreneurs and TechnoUsers thereby 'compressing' your sales network structure such that all levels of your GSRL become productive and earn you incentives. This feature guarantees that there is no 'breakage' of commission payout to the company.

## **Business Expansion Bonus (BEB)**

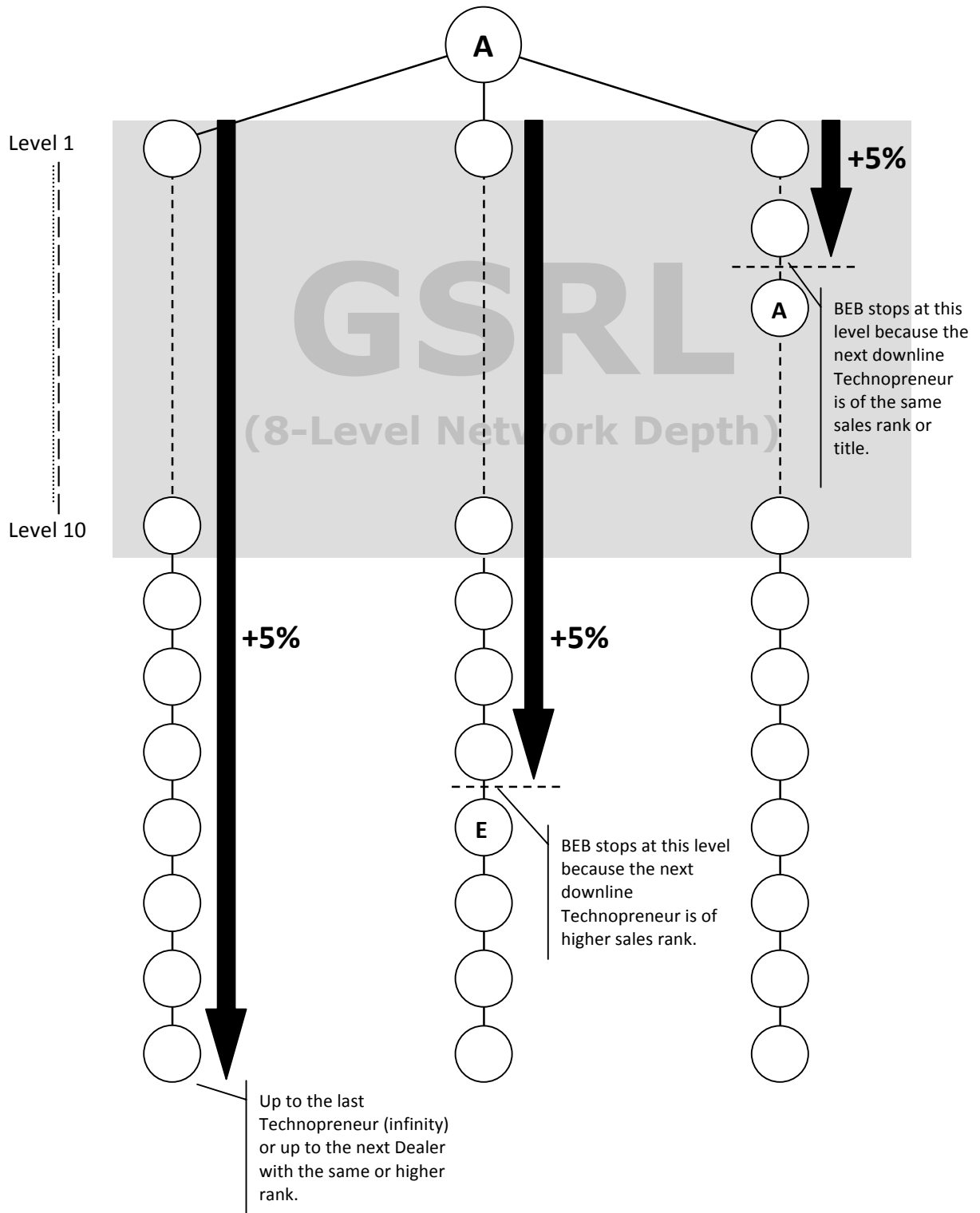
This incentive feature is exclusive to Technopreneurs. If you subscribe as a Technopreneur, this allows you to earn incentives or rewards beyond the GSRL of your network or up to 'infinite levels' depending on your sales rank achievement in the program. By satisfying the required Sales Points accumulation on the first level and/or within the GSRL of your Sales Network, you may achieve the following ranks:

1. Ace Manager
2. Champion Leader
3. Elite Executive
4. Supreme Ambassador

### ***Becoming an Ace Manager***

To become an Ace Manager, you must directly sponsor five (5) Technopreneurs and accumulate 75,000 Silver Sales Points within your GSRL. At any time you reached the required cumulative SSP volume, you need to purchase products equivalent to 1,000 SSP. This will serve as your Personal Qualifying Volume. When you become Ace Manager, you will earn additional five percent (5%) of the total Silver Sales Points (SSP) equivalence of the purchases and redemption transactions of your downline TechnoUsers and Technopreneurs who have not achieved any position or rank. Your BEB earning as Ace Manager starts from the first level downline Technopreneur or TechnoUser up to the next immediate generation or level before a qualified Ace Manager or a Technopreneur with a higher rank. Should one of your first level Technopreneurs achieve the rank of Ace or higher, you are no longer entitled to earn BEB on that particular Linear Sales Group (LSG) since the difference of your BEB as Ace Manager becomes zero against a Technopreneur with same or higher rank.

The figure below illustrates the BEB of an Ace Manager:



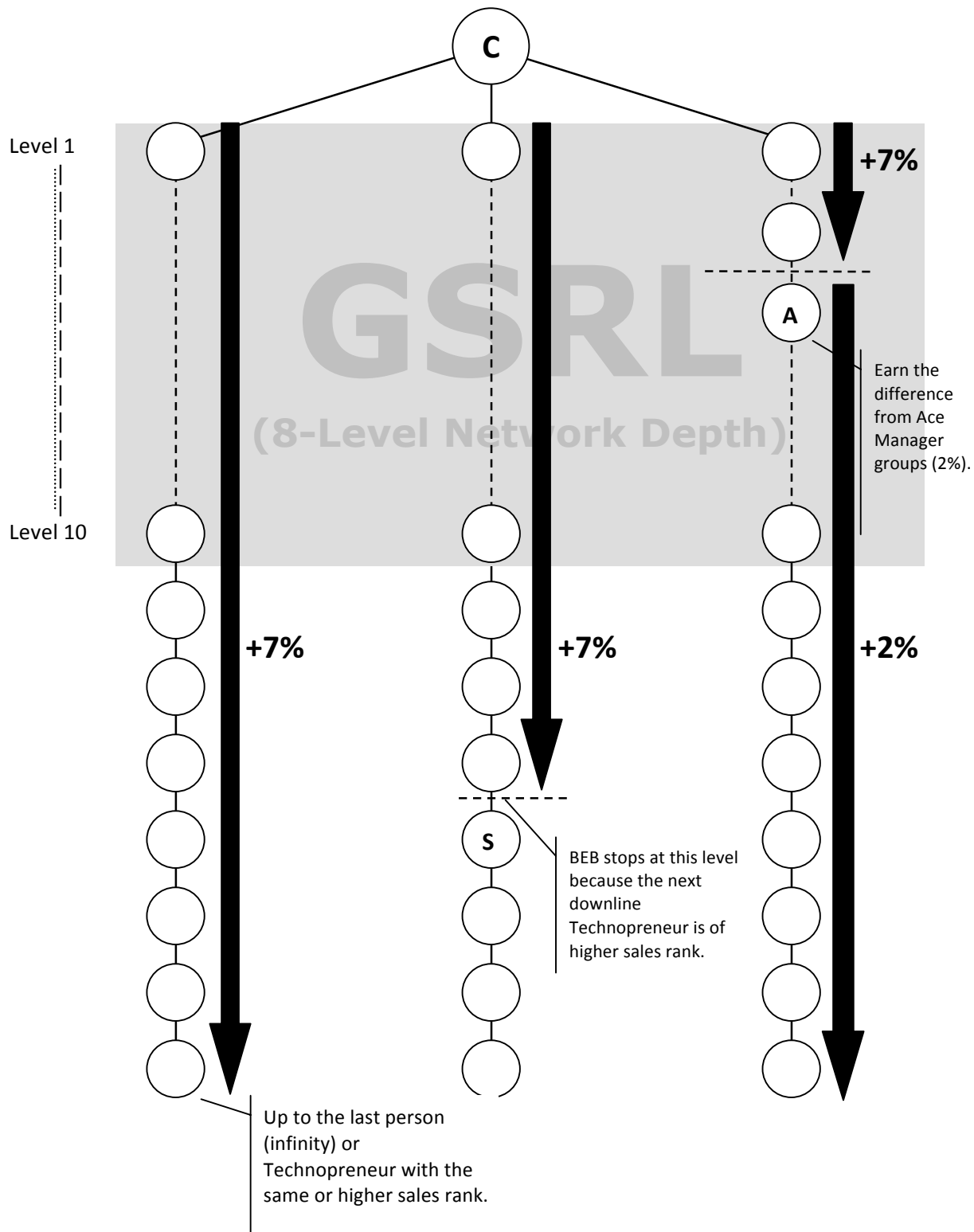
***Becoming a Champion Leader***

To become a Champion Leader, you must directly sponsor eight (8) Technopreneur and accumulate 250,000 Silver Sales Points (SSP) within your GSRL. At any time you reached the required cumulative SSP volume, you need to purchase products equivalent to 1,000 SSP. This will serve as your Personal Qualifying Volume.

When you become a Champion Leader, you will earn seven percent (7%) of the total SSP equivalence of the purchases and redemption transactions of your downline TechoUsers and Technopreneurs who have not yet achieved any position or rank. Your BEB earning Champion Leader starts from the first level downline Technopreneur or TechnoUser up to the next immediate generation or level before a qualified Champion Leader or Technopreneur with a higher rank. Should one of your first level Technopreneurs achieve the rank of Champion Leader or higher, you are no longer entitled to earn BEB on that particular Linear Sales Group (LSG) since the difference of your BEB as Champion Leader becomes zero against a Technopreneur with same or higher rank.

As a Champion Leader however, you will earn on the difference of your BEB rate against that of an Ace Manager. You shall earn two percent (2%) of the total SSP volume of the purchases and redemption transactions of your downline Ace Manager groups.

The figure below illustrates the BEB of a Champion Leader:



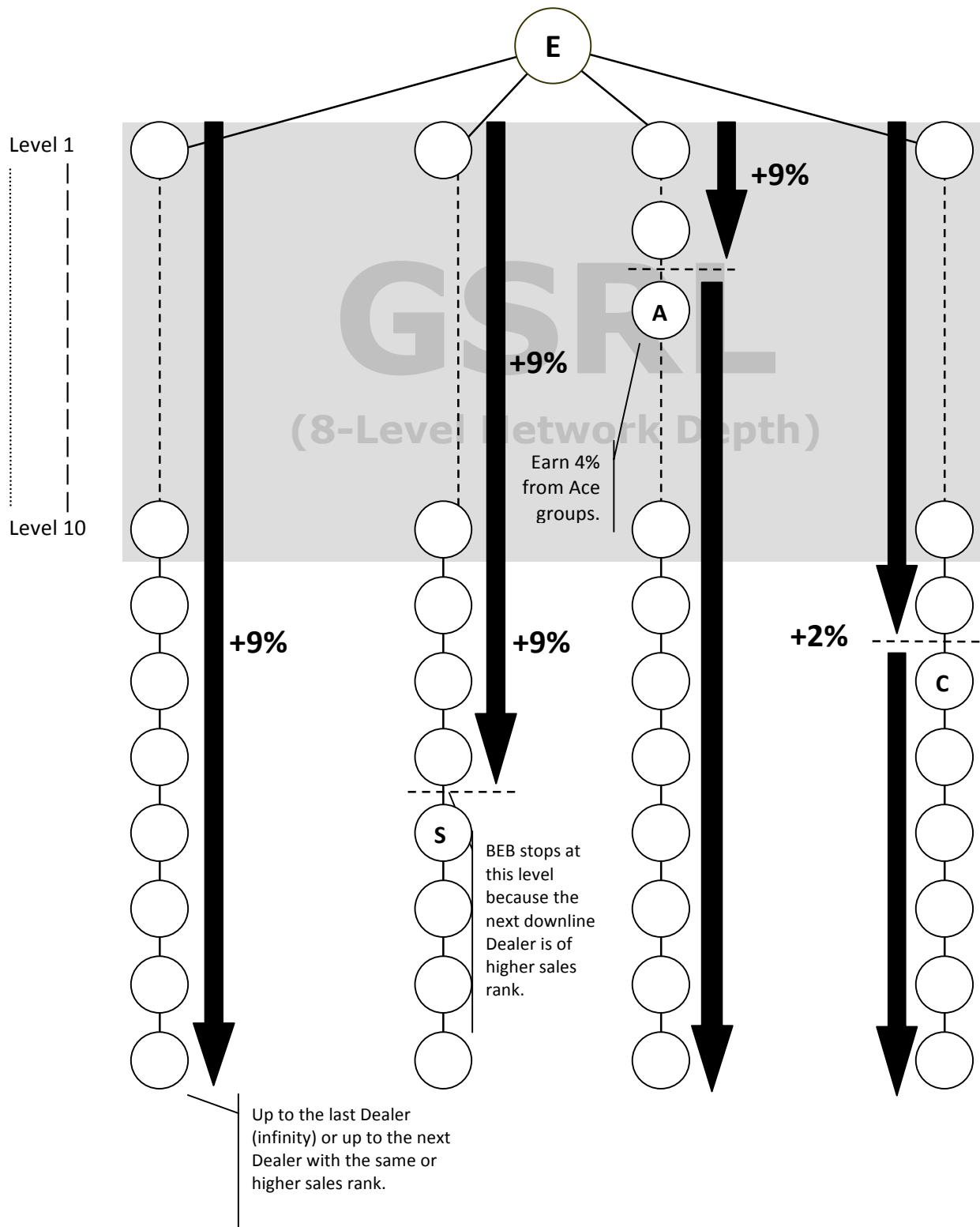
***Becoming an Elite Executive***

To become an Elite Executive, you must sponsor at least twelve (12) Technopreneurs and accumulate 1,500,000 Silver Sales Points (SSP) within your GSRL. At any time you reached the required cumulative SSP volume, you need to purchase products equivalent to 2,000 SSP. This will serve as your Personal Qualifying Volume.

When you become an Elite Executive, you will earn nine percent (9%) of the total SSP volume of your downline TechnoUsers and Technopreneurs who have not yet achieved any rank or position. Your BEB earning as Elite Executive starts from the first level downline TechnoUser or Technopreneur up to the next immediate generation or level before a qualified Elite Executive or Technopreneur with higher rank. Should one of your first level Technopreneurs achieve the rank of Elite Executive or higher, you are no longer entitled to earn BEB on that particular Linear Sales Group (LSG) since the difference of your BEB as Elite Executive becomes zero against a Technopreneur with same or higher rank.

As an Elite Executive however, you will earn on the difference of your BEB rate against that of an Ace Manager and Champion Leader. You shall earn two percent (2%) and four percent (4%) of the total SSP volume of the purchases and redemption transactions of your downline Champion Leader and Ace Manager groups respectively.

The figure below illustrates the BEB of an Elite Executive:



***Becoming a Supreme Ambassador***

To become a Supreme Ambassador, you must achieve the following criteria:

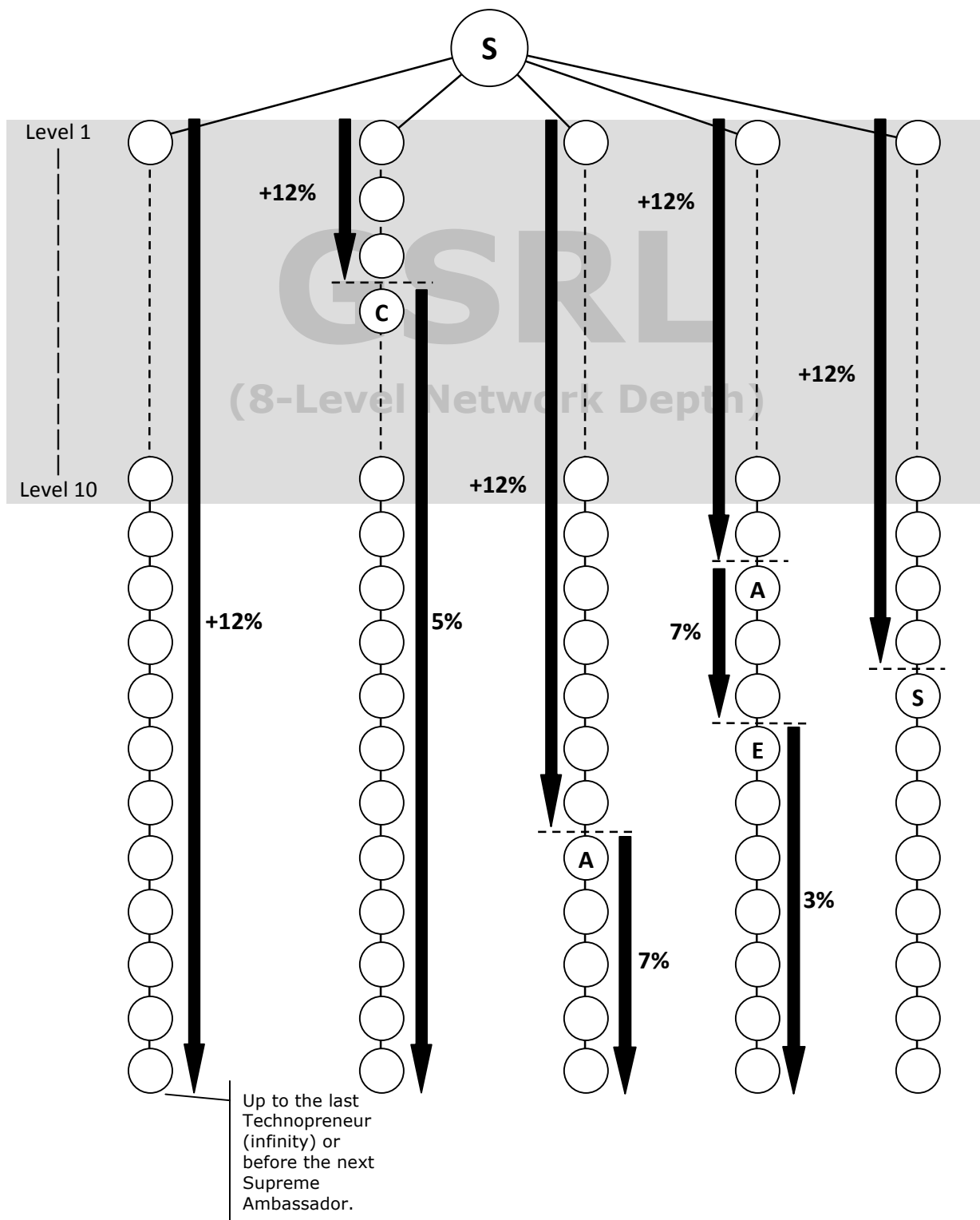
- Directly sponsor twenty (20) Technopreneurs.
- Accumulate 5,000,000 SSP within your GSRL.
- Purchase 3,000 SSP when you have accumulated the required GSRL Volume as your Personal Qualifying Volume.

When you become a Supreme Ambassador, you will earn twelve percent (12%) of the total SSP volume of your downline TechnoUsers and Technopreneurs who have not yet achieved any of the sales rank. Your BEB earning as Supreme Ambassador starts from the first level downline Technopreneur up to the next immediate generation or level before a qualified Supreme Ambassador. Should one of your first level Technopreneurs achieve the rank of Supreme Ambassador, you are no longer entitled to earn BEB on that particular Linear Sales Group (LSG) since the difference of your BEB as Supreme Ambassador becomes zero against another Supreme Ambassador. Your downline Supreme Ambassador becomes your Breakaway Supreme Group. You will earn Leadership Development Bonus (LDB) on your Breakaway Supreme Groups as discussed later.

As Supreme Ambassador, you will earn the difference of your BEB rate from the following rank groups in your network or sales groups:

- Three percent (3%) of the total SSP volume of your downline Elite Executive groups;
- Five percent (5%) of the total SSP volume of your downline Champion Leader groups, and;
- Seven percent (7%) of the total SSP volume of your downline Ace Manager groups.

The figure below illustrates the BEB of a Supreme Ambassador:



The following table shows the summary of the BEB Differential Bonus:

POSITION	BEB	BEB RATE DIFFERENCE			
		Ace	Champion	Elite	Supreme
<b>Ace Manager</b>	+5%	-	-	-	-
<b>Champion Leader</b>	+7%	2%	-	-	-
<b>Elite Executive</b>	+9%	4%	2%	-	-
<b>Supreme Ambassador</b>	+12%	7%	5%	3%	LDB

### Leadership Development Bonus (LDB)

Leadership Development Bonus or LDB is an incentive given exclusively to Supreme Ambassadors when their downline Technopreneurs also attain the Supreme Ambassador position. When your downline Technopreneurs become a Supreme Ambassadors, they form Breakaway Supreme Groups. The number of your Breakaway Supreme Groups serves as your qualification to attain any of the ranks in the Ambassador Circle as follows:

LDB Requirements and Royalty				
	Direct SA	1st Generation SA	2nd Generation SA	3rd Generation SA
Royal Ambassador	12 SA	2%	2%	2%
Presidential Ambassador	7 SA	2%	2%	
Global Ambassador	3 SA	2%		

As shown in the table above, myEnterprise program enables you to earn two percent (2%) of the total SSP volume of your Breakaway Supreme Groups up to the third generation.

### Global Profit Sharing (GPS)

Global Profit Sharing or GPS is an incentive feature exclusive to Technopreneurs who are members of Ambassador Circle (i.e. Global Ambassador, Presidential Ambassador and Royal Ambassador). The incentive is computed in pro-rata by determining the GPS Pool and qualification of the Ambassadors. It is paid semi-annually to Ambassadors based on the sales volume or performance of their Supreme Breakaway Groups excluding the group with the highest volume. The GPS Pool is equivalent to two percent (2%) of the entire Silver Sales Points volume of the company for six (6) calendar months.

## Car/House Incentive Program (CHIP)

The pinnacle of rewards under the myEnterprise program, this reward is exclusively given to Royal Ambassadors. It is computed monthly based on Silver Sales Point volume production of Supreme Breakaway Groups excluding those who have also qualified as Royal Ambassador. It is equivalent to four percent (4%) of the total monthly SSP volume of the Supreme Breakaway Groups under your sales network or organization.

This incentive is not paid in cash but in the form of subsidy for acquiring car or real estate property in cash or terms. Qualified Royal Ambassadors may choose to accumulate this incentive for future claim when acquiring car or house thru outright purchase.

When opting to use this incentive to pay for the monthly amortization, the company shall pay only up to the computed amount of CHIP entitlement of the qualified Royal Ambassador. If the monthly amortization fee is more than the computed CHIP, the Royal Ambassador will have to shoulder the excess amount by means of auto-debit arrangement with the company. In the event that the computed CHIP is more than the required monthly amortization fee, the company will just pay for the amortization and will not pay the difference to the Royal Ambassador.

A qualified Royal Ambassador may only apply for a car or house subsidy and never for both. For purposes of maintaining prestige and uniformity, the company only allows BMW and Mercedes Benz of whatever model variant. Preferably, the car being acquired should be brand new. For pre-owned units, the acquisition is subject to approval by the company based on the following criteria:

1. The car unit must not be more than four (4) years old and must be in good condition.
2. The car unit must be duly registered and has a comprehensive insurance coverage by a reputable insurance company.
3. The car unit must be acquired from a reputable brokerage company.



## Definition of Terms

<b>myEnterprise Account (EA)</b>	is a unique number assigned to you as your identification in the myEnterprise Program.
<b>Sales Points (SP)</b>	The amount of point value assigned to each product. SP is used in computing most of the incentive features of the myEnterprise Program.
<b>Downline</b>	Pertains to any Technopreneur or TechnoUser that directly or indirectly joins under your sales network structure.
<b>Sales Score (Score)</b>	Refers to the instance when the cumulative Gold SP on both Sales Teams (Sales Team A and Sales Team B) becomes equal at 400 points. myEnterprise determines these occurrences to compute the TSB of a Business Executive.
<b>Full Eligibility Period (FEP)</b>	Refers to the number of calendar days that a Technopreneur is eligible to earn all the incentive features of myEnterprise.
<b>Guaranteed Sales Rewards Levels (GSRL)</b>	Refers to the 8-level structure of your downline Technopreneurs or TechnoUsers based on Sponsorship information.
<b>Full Eligibility Expiry Date (FEED)</b>	Refers to the date you are no longer eligible to fully earn on SSP-based incentive features of myEnterprise such as PSO, BEB, LDB and GPS.
<b>Qualifying Period (QP)</b>	Pertains to the length of time you are qualified to earn incentives from sales of myTURF products.
<b>Infinity Qualifying Period (QP)</b>	Pertains to the length of time you are qualified to earn incentives from sales of myTURF products beyond the 10-level sales generation.